

DEPARTMENT OF ECONOMIC AND COMMUNITY DEVELOPMENT

Date: December 14th, 2018

Attention:

Larry B. Martin, Commissioner Department of Finance and Administration The Honorable Beth Harwell, Speaker of the House of Representatives The Honorable Lt. Governor Randy McNally, Speaker of the Senate The Honorable Senator Bo Watson, Chair of Finance, Ways and Means Committee David H. Lillard, Jr., State Treasurer Justin P. Wilson, Comptroller of the Treasury Catherine Haire, Senate Budget Analysis Director Peter Muller, House Budget Analysis Director David Thurman, State Budget Director

Subject: Tennessee Film, Entertainment and Music Commission Production Incentive Program

TFEMC Report Ending December 31st, 2018

Public Chapter 916 of the Public Acts of 2006 established the "Visual Content Act of 2006" which was enacted for the purpose of providing incentive grants to encourage the development of production activities throughout the State of Tennessee. Since 2007, the Tennessee Film, Entertainment and Music Commission has promoted the TFEMC Production Incentive program to boost economic and community development, job creation, and the use of Tennessee locations for film and television production in the state. Pursuant to the requirements defined in Tenn. Code Ann. § 4-3-4903(h), below is a status summary of the incentive grant program.

Status Summary as of December 31st, 2018:Unobligated Funds:\$7,117,181.54Committed Funds:\$15,294,398.50Obligated Funds:\$3,423,935.65Funds Paid Out to Productions:\$63,382,657.59Number of Productions Participating:82

TENNESSEE ENTERTAINMENT COMMISSION TENNESSEE FILM/TV PRODUCTION INCENTIVE

UPDATED: 11/14/18

Received Payment/Closed Grant Contract

Project	Туре	Budget	TN Spend	Incentive	<u>Pr</u>
APPALACHIAN JUSTICE	Feature (Independent)	\$310,000.00	\$265,900.99	\$45,203.17	2
BAILEY (BLACK, WHITE & BLUES)	Feature (Independent)	\$2,450,000.00	\$1,760,841.86	\$299,343.11	2
BILLY: "THE EARLY YEARS"	Feature (Independent)	\$5,000,000.00	\$3,160,090.01	\$537,277.49	2
BLUE COLLAR TRIBUTE: TEN YEARS OF FUNNY	TV Special	\$540,000.00	\$167,172.82	\$28,419.38	2
CAN YOU DUET: SEASON 1	TV Reality	\$2,500,000.00	\$2,215,446.27	\$376,625.87	2
CAN YOU DUET: SEASON 2	TV Series	\$2,000,000.00	\$1,911,397.43	\$324,937.56	2
COMMODITIES	TV Series	\$1,060,000.00	\$1,014,692.48	\$152,203.87	2
COUNTRY STRONG/LOVE DON'T LET ME DOWN	Feature	\$18,115,019.00	\$8,294,942.89	\$1,410,140.30	2
DOLLYWOOD'S 25TH ANNIVERSARY SPECIAL	TV Special	\$850,000.00	\$616,156.51	\$104,746.61	
FIVE DOLLAR COVER	New Media	\$450,000.00	\$306,234.07	\$52,059.79	
HANNAH MONTANA: THE MOVIE	Feature (Studio)	\$30,000,000.00	\$11,485,255.69	\$1,822,788.35	
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HEALTHSPRING 2010	Commercial	\$350,000.00	\$203,072.31	\$34,522.29	
LARRY THE CABLE GUY: CHRISTMAS EXTRAVAGANZA	TV Special	\$1,350,000.00	\$855,234.83	\$145,389.92	
LARRY THE CABLE GUY'S HULAPALOOZA	TV Special	\$1,500,000.00	\$907,992.26	\$154,358.68	
	Feature	\$1,500,000.00	\$1,276,473.12	\$217,000.43	
MONDAY NIGHT FOOTBALL PROMO - 2009	TV Special	\$360,264.00	\$311,578.92	\$52,968.42	
MONDAY NIGHT FOOTBALL PROMO - 2010	TV Special	\$200,000.00	\$160,490.14	\$27,283.32	
NASHVILLE STAR: SEASON 6	TV Reality	\$5,500,000.00	\$6,462,448.89	\$1,069,367.33	
NOTHING BUT THE TRUTH	Feature (Studio)	\$11,000,000.00	\$3,032,127.76	\$515,461.72	
N-SECURE	Feature (Independent)	\$1,200,000.00	\$1,079,389.37	\$183,496.19	
OUTLAW COUNTRY - PILOT	TV Series	\$6,081,117.00	\$3,479,916.36	\$591,585.78	
PURE COUNTRY 2: THE GIFT	Feature (Independent)	\$5,145,937.00	\$1,618,124.37	\$275,081.14	
TAILLIGHT TV: CROSS COUNTRY	TV Series	\$275,000.00	\$240,686.00	\$36,102.90	1
THAT EVENING SUN	Feature (Independent)	\$1,499,677.00	\$983,449.12	\$147,517.37	
THE GRACE CARD	Feature (Independent)	\$350,000.00	\$282,155.71	\$47,966.47	
JNCONDITIONAL/FIREBIRD	Feature (Independent)	\$2,619,083.68	\$1,656,243.51	\$281,561.39	
WATER FOR ELEPHANTS	Feature (Independent)	\$53,373,545.00	\$980,698.78	\$166,718.80	
OUTLAW COUNTRY - PILOT RESHOOT	TV Series	\$4,087,710.00	\$2,363,559.00	\$401,805.00	
BLUE LIKE JAZZ	Feature (Independent)	\$1,003,132.00	\$552,165.00	\$93,868.00	
WILLIS CLAN	TV Reality	\$214,303.00	\$186,860.00	\$31,766.20	
NSPIRATION POP 2929	Feature (Independent)	\$315,257.00	\$189,229.00	\$32,169.00	
'42" JACKIE ROBINSON STORY	Feature (Independent)	\$46,092,744.00	\$3,727,093.00	\$633,606.00	
DEADLINE	Feature (Independent)	\$700,121.00	\$415,407.00	\$70,619.00	
STOKER	Feature (Independent)	\$13,645,012.00	\$6,327,052.00	\$1,075,599.00	ł
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	Feature (Independent)	\$16,203,237.00	\$6,440,652.00	\$1,094,911.00	
	New Media	\$288,498.00	\$172,900.00	\$29,393.00	
CMT'S NEXT SUPERSTAR/THE NEXT CMT STAR	TV Series	\$5,000,000.00	\$1,204,866.00	\$204,827.00	
BOULEVARD	Feature (Independent)	\$3,086,151.00	\$1,276,191.00	\$319,048.00	
TOUGH TRADE - TV PILOT	TV Pilot	\$5,300,000.00	\$2,652,207.00	\$450,875.00	
NASHVILLE - TV PILOT	TV Pilot	\$6,354,359.00	\$3,364,063.00	\$571,891.00	
NASHVILLE SEASON (1)	TV Series	\$39,714,218.00	\$35,592,604.00	\$6,050,743.00	
QUARRY	TV Pilot	\$7,094,653.00	\$213,706.64	\$53,426.66	
THE SECRET HANDSHAKE	Feature (Independent)	\$533,722.00	\$462,508.00	\$115,627.00	
MY MANY SONS	Feature (Independent)	\$1,178,867.47	\$648,235.49	\$162,058.87	1
Nashville Season (2)	TV Series	\$90,173,391.00	\$39,957,180.00	\$9,989,295.00	1
ESPN College Gameday Promo - Habana Ave. LLC	Commercial	\$312,741.00	\$217,977.24	\$54,494.31	

Payment YEAR	AMOUNT PAID
FY08	36,102.90
FY09	1,722,272.37
FY10	3,840,599.57
FY11	706,454.18
FY12	2,794,698.63
FY13	495,673.00
FY14	3,491,938.20
FY15	17,448,410.84
FY16	9,192,985.35
FY17	8,142,759.85
FY18	14,091,121.67
FY19	1,419,641.03
FY20	0.00
Total	63,382,657.59

Project	Туре	Budget	TN Spend	Incentive	Pmt FY
Last Best Summer Ever - Mike's Movie, LLC	Feature	\$860,950.00	\$574,326.67	\$143,581.67	2016
Nashville Season 3	TV Series	\$91,707,132.00	\$49,666,452.00	\$6,950,000.00	2016
Lovesong	Feature	\$440,000.00	\$221,408.00	\$55,352.00	2016
Silver Twins	Feature	\$335,000.00	\$231,379.77	\$57,844.94	2016
Quarry Season 1	TV Series	\$41,528,733.00	\$676,050.80	\$169,012.78	2016
Where the Fast Lane Ends	Feature	\$1,535,727.45	\$996,748.00	\$249,187.00	2016
Still the King Season 1	TV Series	\$12,999,384.00	\$6,325,592.00	\$1,268,403.00	2016
Dog Years	Feature	\$1,600,000.00	\$903,040.42	\$225,760.11	2016
Brave New Jersey	Feature	\$1,405,197.00	\$295,375.40	\$73,843.85	2016
Nashville Season 4	TV Series	\$85,619,856.00	\$44,549,589.00	\$8,000,000.00	2017
Rounding Third	Feature	\$450,000.00	\$313,061.78	\$78,265.45	2017
Other Versions of You	Feature (Independent)	\$350,000.00	\$257,977.58	\$64,494.40	2017
Million Dollar Quartet	TV Series	\$30,637,748.00	\$12,054,349.16	\$3,013,587.29	2018
The Diary of Rachel Scott	Feature (Independent)	\$900,000.00	\$470,514.64	\$117,628.66	2018
Nashville Season 5	TV Series	\$86,630,368.00	\$36,324,391.65	\$8,500,000.00	2018
All Saints	Feature	\$4,433,970.00	\$2,497,810.60	\$624,452.65	2018
The Road Less Traveled	Feature	\$525,000.00	\$301,565.81	\$75,391.45	2018
Manny	Feature (Independent)	\$493,195.00	\$260,114.48	\$65,028.62	2018
Still the King Season 2	TV Series	\$15,816,237.00	\$6,355,852.26	\$1,395,033.00	2018
Indivisible	Feature	\$2,838,592.00	\$1,202,467.39	\$300,000.00	2018
Truth Shall Rise	Feature	\$11,352,014.00	\$5,767,580.00	\$1,419,641.03	2019
Production Totals	s 67	\$789,336,862.60	\$330,938,315.25	\$63,382,657.59	,

Completed TN Production/Qualifiing Expenditures

Project	Туре	Anticipated Budget	Anticipated TN Spend	Anticipated Incentive
Christmas at Graceland	Feature	\$5,040,238.00	\$3,659,392.96	\$914,848.00
ESPN Game Day	Commercial	\$372,612.00	\$328,635.00	\$82,158.75
John Doe	Feature	\$600,000.00	\$590,000.00	\$147,500.00
Howard's Mill	TV Series	\$854,427.00	\$834,427.00	\$208,606.75
Old Story	TV Series	\$81,142,961.00	\$12,152,504.00	\$2,929,704.00
Nashville Season 6	TV Series	\$62,411,184.00	\$34,326,151.00	\$5,750,000.00
Real Country	TV Series	\$15,475,496.00	\$6,385,168.00	\$500,000.00
Every Other Holiday	Feature	\$682,470.00	\$573,500.00	\$143,375.00
	Production Totals 8	\$166,579,388.00	\$58,849,777.96	\$10,676,192.50

In Production, Pre/Post Production in TN

P	roject	Гуре	Anticipated Budget	Anticipated IN Spend	Anticipated Incentive
D' Llos de Des		TUO			
Pickler and Ben		TV Series	\$15,500,000.00	\$10,500,000.00	\$1,500,000.00
Purity Falls		feature	\$650,000.00	\$550,000.00	\$137,500.00
	Production Totals	2	\$16,150,000.00	\$11,050,000.00	\$1,637,500.00

Payment YEAR AMOUNT PAID

	Project	Туре	Budget	TN Spend	Incentive	Pmt FY	Payment YEAR	AMOUNT PAID
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Approved by ECD Grants Committee

Project		Туре	Anticipated Budget	Anticipated TN Spend	Anticipated Incentive
No Time to Run	Feature	e (Independent)	\$500,000.00	\$450,000.00	\$112,500.00
Ticket to Nashville	Feature	e	\$750,000.00	\$614,378.00	\$153,594.50
UnCorked	Feature	Э	\$8,613,802.00	\$4,222,161.00	\$1,055,540.00
The Violent Heart	Feature	Э	\$2,600,000.00	\$1,778,350.00	\$444,587.50
Patsy and Loretta, Forever	Feature	Э	\$7,228,273.00	\$4,913,545.00	\$1,214,484.00
	Production Totals	5	\$19,692,075.00	\$11,978,434.00	\$2,980,706.00

	Number of Productions	Total Budgets	Total TN Spend	Total Incentive Committed
Grand Totals	82	\$991,758,325.60	\$412,816,527.21	\$78,677,056.09

Total Funds Available	\$89,550,099.95
Expenses:	
Less Incentives:	
Paid	(\$63,382,657.59)
Committed	(\$15,294,398.50)
Obligated	(\$3,423,935.65)
Subtotal Incentives	(\$82,100,991.74)
Less Administrative	(\$331,926.67)
Total Expenses	(\$82,432,918.41)
General Balance	\$7,117,181.54
East TN Balance	\$923,935.65
Total Balance	\$8,041,117.19